

## CURRICULUM VITAE



### I.PERSONAL DATA:

Name: **Addis Kassahun Mulat**  
Date of Birth: June 18, 1969  
Place of Birth: Dilla, Ethiopia  
Nationality: Ethiopian  
Sex: Male  
Present Address: P.O.Box 341, Code 1110, Addis Ababa, Ethiopia  
E-mail Address: **addiskassahun@gmail.com**

### II.PRESENT POSITION

Managing Director, Kilimanjaro Consulting

### III. EDUCATIONAL QUALIFICATION

- Doctor of Philosophy in Management (Major in Business Administration ) from Bulacan State University of Philippines June 7, 2014
- M. Sc degree in International Economics, Addis Ababa University in 2005 with *distinction grade of above 3.50 CGPA*,
- B.Sc. degree in Economics from Addis Ababa University in 2003 with above 3.00
- B.A degree in Business Administration from Addis Ababa University in 1993;
- Diploma in Library and Information Science from Addis Ababa University 1988;
- Ethiopian School Leaving Certificate Examination (ESLCE) with *distinction grade of 3.40*

### ADDITIONAL MAJOR PROFESSIONAL TRAININGS ATTENDED:

- Integration of HIV/AIDS in to Poverty Reduction Strategy Programme (PRSP) organized by UNDP/UNAIDS/World Bank in Johannesburg, November 22-27, 2005;
- Training on Macroeconomic Data Measurement and Analysis organized by The Ethiopian Economic Research Institute (EEPRI), Addis Ababa, 2007;
- The World Bank Procurement Clinic (Training) in Dar es Salaam, 2007

- Anglophone Regional Monitoring and Evaluation (M&E) workshop on Health, Population and Nutrition (HPN) in Addis Ababa from July 16-August 3, 2007
- Regional Monitoring and Evaluation (M&E) Trainings on HIV/AIDS Programs, University of Pretoria, March 3-14, 2008,
- Workshop organized by Inside NGO on USAID Rule and Regulation, Addis Ababa from March 22-24, 2010
- Performance Improvement and Quality Assurance Training, 2010, Debre Zeit, Ethiopia
- Training on USAID Rules and Regulations for Local and International NGOs, 2008
- Training on Strategic Communication planning and implementation organized by CDC, 2009

#### **IV. RELEVANT WORK EXPERIENCE**

##### **1) KILIMANJARO CONSULTING**

*A Consulting firm aiming to provide technical assistance, operations support and quality service to bring meaningful changes in the life of the community through entrepreneurial approaches*

**As Managing Director, Senior Management Consultant from September 2011**, I have led and finalized couple of consultancy assignments, among others, undertaking Study on Extraction of Best Practices and Lessons on Pastoralists Afar Girl's Education Program (PAGES) financed by DFID in 2017; Baseline and Mid Term Evaluation of Johnson and Johnson Adolescent and Reproductive Health Programs and Nutrition at Centre Programs in 2015 and 2016; Study on Institutionalization and Dissemination of Business Information and Investment Opportunities for Ethiopia and Addis Ababa Chamber of Commerce and Sectorial Associations (AACCSA) financed by SIDA Private Sector Hub by March 2014, Participated in German Development Support program end term project evaluations that finalized by September 2013 and Led a Qualitative Studies Data Collection conducted on Most-At-Risk Populations (MARP) in Northern part of Ethiopia financed by Centre for Disease Control (CDC) in 2012, Developed and designed Behaviour Change Communication materials like FHI360 and Successfully represented/liaised Kilimanjaro consulting with all stakeholders

**2) Intrahealth International with USAID funded projects in Ethiopia-As Deputy Country Director** (*November 2009 to August 2011*), I had overall strategic, programmatic, financial, and management responsibility for the country health programs focusing Maternal, Neonatal and Child Health (MNCH) and Community Prevention of Mother To Child HIV Transmission (PMTCT) programs, leading the technical implementation of the community strategy in coordination with the in-country and oversea HQ teams; managing and overseeing all program activity to ensure that goals and objectives are met according to set plans and targets on budget.

**3) Africa Regional Capacity Building Networks for HIV Prevention, Care and Treatment (ARCAN) Project in Tanzania-**(*ARCAN is a regional World Bank financed project covering Ethiopia, Kenya and Tanzania with USD 10Million/year*), Dar es Salaam, Tanzania

**With Multitasking Roles as Deputy Coordinator, Senior Operations Manager and M&E Specialist (May 2006 to Dec 2009)**, I had provided a strategic leadership and direction for the Regional Capacity Building Project's overall operations and strategic information and evaluation portfolio. Recruited to co-lead and manage the regional program with annual budget of \$10 million. I provided technical support on institutional development and partnership formation in the Eastern and Southern African countries; quality assurance and performance improvement, procurements of services of external consultants (responsible for the bidding, technical reviews, and negotiation and signing of contracts with external consultants and suppliers), monitoring and evaluation of projects focussing Ethiopia, Kenya and Tanzania. I co-coordinated the overall program planning, budgeting and grant disbursement, monitoring and evaluation activities.

**4) Joint United Nations Programme against HIV/AIDS (UNAIDS)-**(*UNAIDS is a Joint United Nations Programme on HIV/AIDS AND co-sponsored by International Agencies: UNHCR-UNICEF-WFP, UNDP, UNFPA, UNODC, ILO, UNESCO, WHO, World Bank*), Addis Ababa, Ethiopia

**As National Programme Officer** (January 2005 – May 2006), I coordinated the HIV/AIDS Donors' and National Partnerships Forums. Provided technical supports to the forums and United Nations Joint Programs against HIV/AIDS (UNAIDS), UN- TWG

and Health Population and Nutrition (HPN) Technical Working Group (TWG) in close collaboration with the Federal Ministry of Health. Specifically I worked to enhance the donor's coordination through strategic information gathering and dissemination; supported on harmonization & alignment of donors reporting (Support country programs in M&E capacity building, institutional development and partnership formation efforts. Technical support to regional M&E specialists & program staff); Provided briefings, Built effective organizational relationships and networks with partners and global programme office;

**5) Federal HIV/AIDS Prevention and Control Office (FHAPCO) with Global Fund Program against AIDS, Tuberculosis and Malaria (GFATM) programs, Addis Ababa, Ethiopia**

**As Deputy Global Fund (GF) Program Coordinator** (2003 – 2004), I served as a deputy coordinator and advised the coordinator on policy, strategic and technical matters and support in developing, implementing and supervising work programs, appraisal of project proposals, monitoring and evaluation of GFATM and Multi country AIDS Programs (MAP) projects of the World Bank under FHAPCO.

**6) SIM Ethiopia-International NGO-Society of International Missionaries-SIM** – is a US based humanitarian and development Non-Governmental Organization (NGO) working in Ethiopia and parent organization located at Charlottes, USA

**As Senior Government Relations and Development Programs Manager** (1999-2003), I served as a lead technical expert in the development program coordination and key strategic relations with the government and other strategic partners. I played key roles in developing and prioritizing programs strategies; Advising the country representative and other senior management team in the development strategies and policies of the country; managing the program and operations team; donor projects management; team development; developing funding opportunities: and handling the government and public relations issues in the area of humanitarian works, agricultural development (irrigation , forest development etc), nutrition and health, HIV/AIDS, food security, and other WASH related interventions, Education, Urban Ministry and

Disabilities projects ,OVC and Child Health, and Women at Risk (WAR) programs. **Since April 1, 1997-April 1999 as SIM Operations and Logistics Business Manager,** I played key roles to carry out all Operational and Logistical support, and administer finance and coordinates relief operation of the organization during emergency, and provide technical supports to the projects/ outreach services.

**7) PC House-Integrated Computer Services-***PC House is a share company providing an integrated computer services established with profit making objectives), Addis Ababa, Ethiopia*

**As Marketing and Customer Relations Manager** (1995-1997), I led four to seven marketing and sales representatives and managed USD 2 Million worth projects in the growing highly competitive IT business. As a Marketing Manager, I managed to increase the market shares, profit and customer satisfaction.

**8) Infotec-Computer Productivity Center-***(Infotec is a share company providing an integrated Information Technology and computer services established with profit making objectives), Addis Ababa, Ethiopia*

**As Technical Service Coordinator (1993 – 1995),** I was accountable to the Managing Director. The Coordinator's role was to provide planning, organizing, Coordinating, staffing & controlling Management functions. I was also responsible for marketing of the technical services (both walk-in and networking). Addis Ababa, Ethiopia

**General Responsibilities:** Planning, Organizing, Coordinating, Staffing and Controlling the Technical Support Activities

**9) 24 Hours Television Charity Committee Japanese Agency:**

As a Social Worker on Voluntary basis for a year (1988/89, Ethiopia), provided Voluntary services and all round support to the line staff within offices and Assistance for famine-affected people coming into the station

**V. MAJOR PROFESSIONAL TRAININGS PROVIDED:**

- Strategic Planning and Visioning, 2017
- Training on Transformational leadership and Program managements 2015, 2016;
- Training on Monitoring and Evaluations 2007-2011;
- Training on Health Care Quality Measurements, 2011;
- Performance Improvement and Quality Assurance for Health Program staff, 2009;

## **VI. PUBLICATIONS**

- “The Role of Leaderships to the Organizational Effectiveness “, 1993, Addis Ababa, for a partial fulfillment of B.A degree in Management, Addis Ababa, unpublished
- “The Effect of Motivation on Health Workers Productivity”, 1993, Addis Ababa, unpublished for a partial fulfillment of B.A degree in Management, Addis Ababa,
- “The Determining Contributions of NGOs to Poverty Reduction in Ethiopia with special emphasis on Health and Educational Activities”, for a partial fulfillment of B.A degree in Economics, Addis Ababa
- “The Role of Foreign Aid in Economic Growth” June 2004, Addis Ababa,
- “Liberalization, Globalization and Economic Growth in Sub-Saharan Africa/SSA”, June 2005, for a partial fulfillment of M.SC degree in International Economics,
- Private Sector Health Worker Training in Africa- Case Studies on Two Business Models from Ethiopia: Alkan University College and Bethel Medical College, 2012
- The Roles of China and OECD countries in the Economic Globalization of Africa: Who Is Behind The Recent Economic Renaissance of Africa?, PhD Dissertation
- Mid-term Evaluation of CARE Ethiopia’s Nutrition at Center (N@C) program, 2015/2016 as a Team Leader

## **VII. ADDITIONAL SKILLS**

Languages: Amharic and English (Fluent), French (Intermediate), and Kiswahili

Computer (IT skills): Windows programs, MS Word, Excel, SPSS, EVIWS and STATA, MS Access Relational Database Management and MS Power Point

## **VIII. PROFESSIONAL MEMBERSHIP**

- Member of the National Technical Working Groups (TWGs) under Federal Ministry of Health (FMOH); Ethiopian Public Health Association (EPHA);
- Ethiopian Economics Association/EEA.
- Organization for Social Science Research in Eastern & Southern African

## **IX. PROFESSIONAL REFEREES**

- Dr. Girmachew Mamo, Deputy Chief of party for Population Service International (PSI), Email: girmachew.mamo@gmail.com, Mobile: +251 913301438
- Dr. Meshesha Shewarega, Director General, Consortium of Christian Relief & Development Association (CCRDA), Cell Phone: +251 911 865875, Email: <mesheshas@crdaethiopia.org>, P.O.Box 5674, Addis Ababa, Ethiopia
- Mr. Bunmi Makinwa , Ex-Director, Africa Regional Office United Nations Population Fund (UNFPA), 7 Naivasha rd, Sunninghill 2157, Johannesburg, South Africa, Telephone: 27116035301 (Office), Fax: 27116035380, Email: [bunmi.makinwa@gmail.com](mailto:bunmi.makinwa@gmail.com)